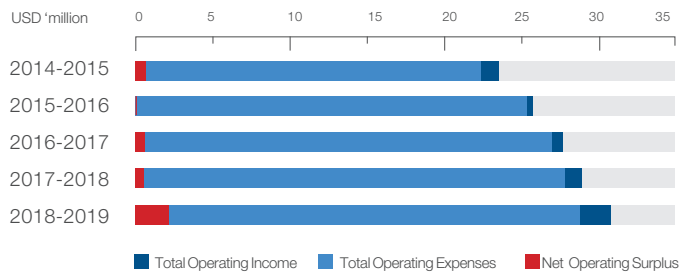


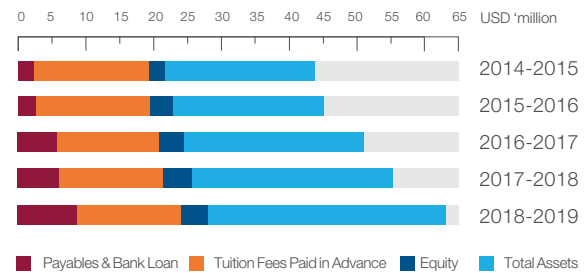
RESPONSIBILITY

UNIS Hanoi adopts a prudent financial management approach, ensuring the School has the means to remain a top international school. Below is an overview of the School's finances for the academic year 2018-19.

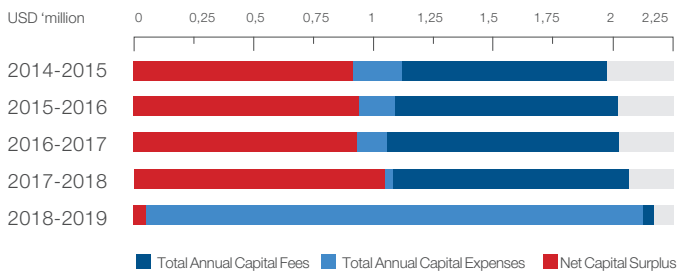
Operating Income and Expenditures



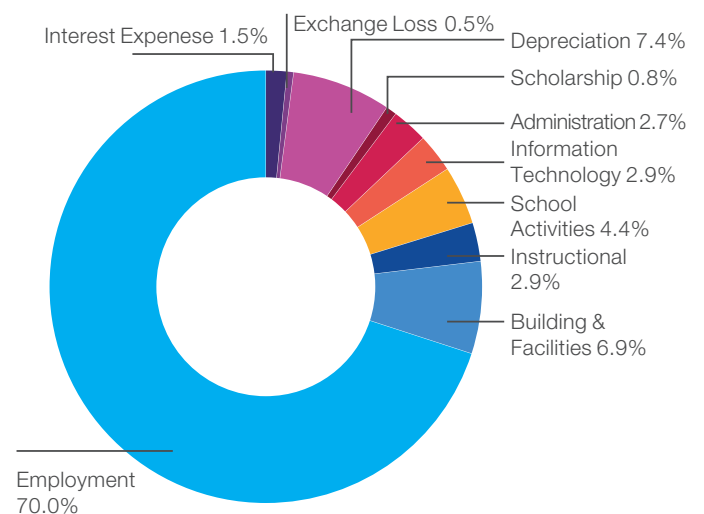
Assets, Liabilities, Equity



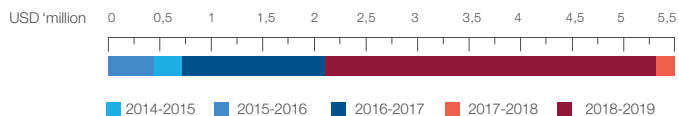
Annual Capital Fees



Operating Expenditures



Long Term Loan



The construction of Phase 3A & part of B of the master plan project is complete. We have paid down the loan during this fiscal year but still anticipate additional drawdowns from the loan.

Our Operating Expenditure reflects our continuing efforts to remain a top international school in Asia, recruiting and retaining highly qualified and experienced staff, maintaining a high level of service in Technology and Campus Facilities; within a prudent financial management approach that targets operating on a break-even basis annually and ensuring fees paid by parents are used in an efficient and effective manner to deliver a quality educational programme to students.